

Leadership Coach Profile

Name: **TODD STOKES** Location: Greater Washington, DC Area Website: www.AOPeoplePartners.com LinkedIn: https://www.linkedin.com/in/toddastokes/ E-mail: Todd.Stokes@aopeoplepartners.com Tel: 240.354.6754



Todd specializes in business and leadership advisory services. He has served in a multitude of roles in accounting and consulting services, from client service to market leadership and executive leadership. Todd's passion lies in developing the next generation of leaders, growth activation, operational excellence, and supporting high-level executives.

Todd is known for his ability to drive value and support his clients in achieving significant milestones. He has positioned himself as a leader in the accounting and consulting profession, consistently demonstrating his commitment to excellence and innovation.

For nearly two decades at Baker Tilly, a top ten accounting and consulting firm, Todd immersed himself in business advisory services across various industries such as real estate, construction, and professional services. His experience ranges from organizational structuring and estate planning to succession planning, incentive compensation, and comprehensive tax and business planning.

In 2022, Todd launched the Senior Advisory Partner Program at Baker Tilly. This initiative was designed to support partners by working alongside them in the field, aiming to influence, propel, and enhance their development. Todd's journey at Baker Tilly also included a pivotal period from 2019 to 2022 when he led the firmwide people strategy. As Managing Partner of People Solutions, he managed a team of professionals focused on talent acquisition, resource management, learning, talent management, and workplace culture. Their mission was to create a sustainable workforce and develop forward-thinking strategies to adapt to the future of work, ensuring that the firm was always one step ahead. His contributions here also extended to the Senior Leadership Team.

Acknowledgements and Credentials

Under Todd's leadership as the (now retired) Managing Partner of Baker Tilly, DC Metro Area (2012 – 2019), and People Solutions (2019 – 2022), Baker Tilly consistently ranked in the Top 25 Best Places to Work. In 2016, Baker Tilly was awarded the No. 1 Best Place to Work.

Todd holds the following credentials:

- Georgetown University, Leadership Coaching Certification (2023)
- The Leadership Circle Profile 360 Assessment Certification (2024)
- Virginia Tech, B.S. Accounting (Cum Laude)